

AcXess Cloud Computing Services for SAP Business One

Built on the Microsoft and HP Blade Cloud Computing Infrastructure, AcXess has developed a platform for delivering SAP Business One "in the Cloud".

AcXess Online Services have provided SAP, Citrix & Microsoft employees and select partners with many thousands of hours of quality high performance online services. The AcXess Cloud can work for you too.

We are not a VAR, so neutral open licensing model

- **SAP Business Partner drives the deal \$\$\$**
 - Licensing
 - Implementation
 - Support
- **AcXess Provides the Infrastructure**
 - Windows Server OS, SQL, IIS, etc.
 - Monthly MS & Citrix included (or use their licenses)
- **Typical 15 user deal (estimated)**
 - \$3 to 6K setup (one time)
 - \$50 to 100 per month per user
 - Depending on licensing config
 - You mark up prices as desired
 - Separate or include in your proposal



AcXess Online Services are used by thousands of SAP, Citrix & Microsoft employees and partners to show, train and use their solutions in production

AcXess Cloud Solution Summary

Partner / Sol. Name	AcXess / SAP Business One delivered "In the Cloud"
Business SW Supported www.acxess.com	<ul style="list-style-type: none"> ■ SAP In the Cloud Service Provider for: <ul style="list-style-type: none"> ■ SAP Business One 8.8 & previous releases ■ Most 3rd party SSP Solutions ■ Custom SharePoint Services & Web dev available ■ MS monthly licensing Included (SPLA Partner)
Key Benefits	<ul style="list-style-type: none"> ■ Reduces Infrastructure mgt. Costs and Hassles ■ Faster and cleaner implementation ■ Increases Customer and Employee Satisfaction ■ Built In Remote Access for ease of use ■ Secure off-site data retention & back-up
Components	SAP Business One – Inventory, Service, MRP functions
Implementation Baseline	1 to 2 weeks
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Reference	<ul style="list-style-type: none"> ■ Richard Carlston – Absolute Security of America - Absolute Security of America, LLC 704.450.9340 - rcarlston@absolutesecurityusa.com